



International Events Calendar

Compliments of:

U.S. Commercial Service – Cincinnati

Serving Southern Ohio & Northern Kentucky

U.S. Department of Commerce

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U.S. Commercial Service-Cincinnati presents:

Fundamentals of Export Controls

Tuesday, November 14
Manor House • Mason, Ohio
8:30am-5:00pm

Co-Organizer:
Southern Ohio District Export Council

Featuring: US Department of Commerce - Bureau of Industry and Security, The Department of the Treasury, US Department of Commerce - US Census Bureau - Office of Foreign Assets Control & US Department of Homeland Security

What will you learn?

BIS Control Exports, Types of Export Controls & Enforcement, Determining your Export Control Classification Number (ECCN), Determining if you need an Export license, Export Licensing Process, Re-export Requirements and Support Documentation, Ensuring Compliance with EAR, Shipper's Export Declaration Requirements.

Click [here](#) for more information

U.S. Commercial Service- Cincinnati presents:

Doing Business with India

Thursday, September 14
Xavier University • Cincinnati, OH
7:30am-5:00pm

Co-Organizers: Xavier University &
Southern Ohio District Export Council

What will you learn?

- Business & Economic Overview - Financial Update - Business Opportunities - Economic Challenges Strategic Alliances -Tips for Success -US-India Commercial Dialogue - India's Business System & Labor Laws - Transparency & Efficiency of Legal System - Intellectual Property Rights -Trademark & Copyright Laws & Enforcement

Featuring: Procter & Gamble, JPMorgan Chase, FedEx, US Department of Commerce, Xavier University, Kochhar & Company (India Law Firm), Frost Brown Todd, Dinsmore & Shohl, Panel Discussion by Local Companies

Co-Sponsors: FedEx, JPMorgan Chase, Frost Brown Todd, Dinsmore & Shohl, Kochhar & Company, KeyBank, PNC Bank, NKITA

Click [here](#) for more information

U.S. Commercial Service- Cincinnati and Northern Kentucky University present:

Doing Business in the Americas:

Focus on Brazil

Thursday, September 21
NKU • Stealy Library • Room 102
6:30pm-8:00pm

Co-organizer: Northern Kentucky University College of Business
International Business Center

Featuring: Meg Ward, Brazil Desk Officer -Market Access and Compliance, U.S. Department of Commerce, Northern Kentucky University Faculty, and Panel Discussion by Local Businesses.

Call us for more information.



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Local Events

September 8: "Connecting Global Innovations" Business Seminar. Designed to partner companies in Ohio and Saitama, Japan. For more information, email kmarshalek@emtec.org.

September 21: Gateway Japan. "Your Business Opportunities in the Japanese Market." For more information, call (502) 574-2400

September 28: JP Morgan Chase's "Smart Solutions for International Business." With three concurrent sessions available, you can customize your attendance to topics that interest you. For reservations, (937) 449-7400.

September 29: Middfest China's Commercial Landscape: China Business Conference Expo in Middletown, OH. Program will include business expo for companies to network and promote their organization. Please contact us for more information.

October 5: KeyBank is offering a "Successfully Managing Export Finance and Payments: Unlocking Letters of Credit" seminar. For more information, Tricia_L_Ethier@KeyBank.com.

October 6: International Travel Safety Seminar hosted by the Kentucky World Trade Center. For more information, email kwtc@louisvilleky.gov.

October 8-14: Ohio Business Mission to Mexico. Governor Bob Taft is leading the mission to promote Ohio exports into Mexico. Click [here](#) for more information.

October 12: Miami Valley International Trade Association presents Export 101. Learn the tools necessary to export successfully. For more information call (513) 459-0955 or email mvita@earthlink.net

November 2: Northern Kentucky International Trade Conference "Race to Globalize" hosted by the Northern Kentucky International Trade Administration. For more information, call (859) 578-6385

Exporter Alert China Business Schemes

The U.S. Commercial Service has become aware of several schemes that capitalize on the interest of American firms to sell in China. Although not all Chinese entities employing these practices are fraudulent, the U.S. Commercial Service recommends that American firms proceed cautiously when dealing with unsolicited business in China.

In conjunction with their due diligence efforts, **companies should keep a careful watch for questionable practices including:**

- **requests for advanced payment**
- **high banquet costs**
- **requests for schematics**
- **requests for gifts**
- **travel expenses to the U.S.**

Click [here](#) for more information

If your company has any questions regarding doing business in China, please contact us.

November 6-16: Cincinnati-Liuzhou Sister City Delegation to Visit Liuzhou, China: The Cin-Liu Sister City Committee is organizing a mission for companies that are interested in learning more about China trade. Contact Elizabeth Tu at (513) 561-1018 or etu@etutrade.com.

CS Events & Activities

Sponsored by the U.S. Department of Commerce

November 12-14: National Association of Home Builder's Mexico Trade Mission to Vallarta/Nayarit. For more information, email mboyce@nahb.com



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CS Events & Activities con't

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November 13-17: Business Development Mission to China led by U.S. Commerce Secretary, Carlos M Gutierrez. Deadline September 15th. Click [here](#) for more information

November 15-18: IAAPA Attractions Expo 2006. Atlanta, Georgia will host the largest show for the amusements and attractions Industry. Click [here](#) for more information.

November 29-December 5:

Business Development Mission to India

Led by Under Secretary Frank Lavin, the mission will give US companies the chance to make or increase sales in India. US business exports to India have doubled since 2002 and are expected to continue growing. The Mission includes a business summit in Mumbai and spin off missions to the following six cities: Bangalore, Kolkata, Chennai, Hyderabad, Mumbai or New Delhi.

Click [here](#) for more information.

Overseas Trade Events

Sponsored by the U.S. Department of Commerce

September 21-23: Natural Products Expo in Tokyo, Japan: The only professional trade event in Japan showcasing the latest in Natural Products, Health, Personal Care, Supplements and Nutrition. Please contact us for more information.

September 27: Enviro-Pro 2006 is the leading event in Mexico related to the environmental industry. Please contact us for more information.

October 10-13: Industrial Shows in Shanghai. PTC Asia, CeMAT Asia, Factory Automation Asia, Energy Asia, and Metal Working China. All shows are certified by the Department of Commerce. Please contact us for more information.

October 17-20: CS Kiev's will host a USA pavilion at the upcoming Public Health 2006 in Kiev, Ukraine. Please contact us for more information.

Overseas Trade Events con't

Sponsored by the U.S. Department of Commerce

October 24-26: 12th Annual Central Europe/Eurasia/U.S. Airport Issues Conference. Hear first hand about priority airport modernization and expansion projects, with financing approved, at tier two airports. Click [here](#) for more information.

October 26-28: Interbuild-India 2006. Trade exhibition for building, construction, and interiors. For more information, email bnacouzi@videotron.ca.

November 6-8: U.S. Industrial/Maritime Security Seminar and Exhibition: (Montreal, Quebec & Halifax, Nova Scotia, Canada). Let the Commercial Service help you connect with Eastern Canada's security opportunities. Best prospects include: products/services to ports & maritime facilities and transportation & communication networks. Click [here](#) for more information.

November 27 – December 2: 5th International Cityscape & Architect Design Exhibition 2006 & Guangzhou Design Week in Guang zhou, China: CS Guangzhou is organizing a U.S. pavilion in order to improve U.S. architectural firms appearance into the Chinese architectural design marketplace & to obtain updated information of architectural design projects for China in the next 5 to 10 years. Please contact us for more information.

November 28-30: China Eco Expo, Beijing is an international environmental conference and trade fair for the world's largest and fastest growing environmental market. Click [here](#) for more information.

December 2006: Airport, Port & Transport Security Show 2006. Showcase your products at the US Commercial Service Product Literature Center. Click [here](#) for more information.

For more information about any event or to discuss your exporting goals:

US Commercial Service-Cincinnati

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